

Sales Intern

Job Description

Job Brief

Centrella Global LLC is looking for an enthusiastic sales intern to assist Sarah Centrella and team in various stages of the sales funnel, including creating awareness of services, generating leads, selling services, retaining customers and booking events.

All internships with Centrella Global LLC are unpaid. The services performed are in exchange for learning various aspects of the business, contributing to the business growth, learning from Sarah Centrella personally and building on the job skills and experience. Internships are 6-months based on the outcome of a 3-month review. Potential to transition into part-time/or contract work after internship is complete.

The ideal intern will be a great fit for our energetic and creative team of interns. You'll gain hands-on experience working on challenging, meaningful projects with guidance from Sarah Centrella and other members of our team.

Sales Intern Duties and Responsibilities

- Research and generate lists of potential customers
- Provide input on customers, presentations, and sales literature
- Booking workshops and speaking events
- Help grow client list and bookings
- Assist in evaluating new sponsorship opportunities
- Learn and apply sales techniques
- Maintain sales records

Requirements

- Sales, Advertising, Marketing, or Business major or work experience
- Excellent interpersonal and communication skills
- Ability to work in a constantly changing, growing environment
- Experience with PowerPoint, Word, and Excel preferred

Benefits

- Work on increasingly challenging and engaging real-world projects
- Gain hands-on experience in each stage of the sales funnel
- Learn from Sarah Centrella, a former C-level corporate sales executive
- Attend meetings, events, and other networking opportunities
- Commission is available on new leads generated and closed.

If you would like to be considered for this position, please complete the online application sarahcentrella.com/careers if we believe you are a potential fit, we'll reach out to schedule a virtual interview.